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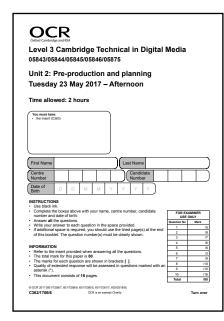
INTRODUCTION

This resource brings together the questions from the June 2017 examined unit (Unit 2), the marking guidance, the examiners comments and the exemplar answers into one place for easy reference.

We have also included exemplar candidate answers with commentary for questions 8, 9 and 10.

The marking guidance and the examiner's comments are taken from the Report to Centre for this question paper.

The Question Paper, Mark Scheme and the Report to Centre are available from: https://interchange.ocr.org.uk/Modules/PastPapers/Pages/PastPapers.aspx?menuindex=97&menuid=250



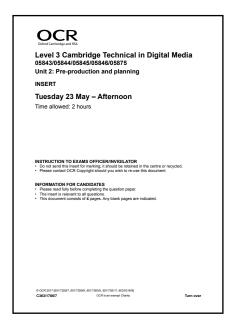


3



This insert accompanies the question paper and is relevant to all of the exam questions.

The insert can be found on Interchange.



GENERAL EXAMINER COMMENTS ON THE PAPER

Centres had used both the online resources and the textbook provided by OCR to support the teaching and learning of Unit 2 for candidates. Candidates were mostly clear about the requirements of the unit and were clearly prepared in terms of engaging with the vocational nature and case study nature of the exam. Answers varied in degree of length for responses, although the majority of candidates did not require extra answer sheets as found in Unit 1. The main areas of weakness in the paper were the questions whereby candidates are to demonstrate their practical production, and evaluative skills and understanding of uses of documents. Lack of understanding of script formatting (Q9) and uses of storyboarding (Q10) therefore limited the marks of some candidates.

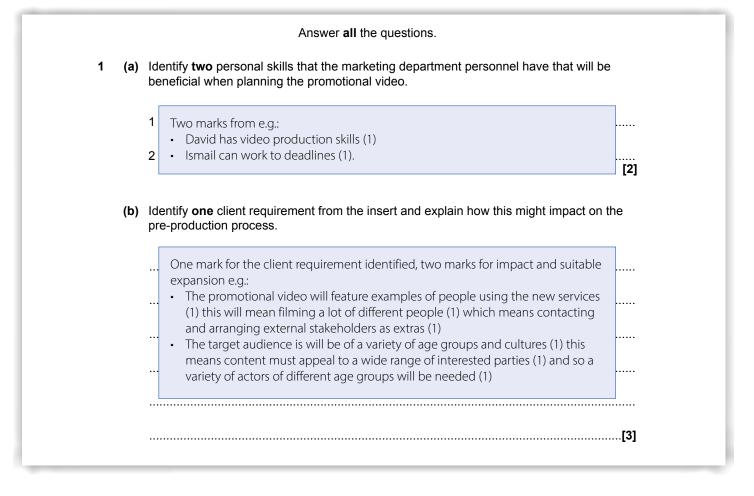
Resources which might help address the examiner comments:

From the link below, you'll find 'The OCR guide to examinations' (along with many other skills guides) http://www.ocr.org.uk/i-want-to/skills-guides/

Command verbs definitions

http://www.ocr.org.uk/Images/273311-command-verbs-definitions.pdf

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Mark scheme guidance

Question 1(a) – Candidates may use other examples from the specific brief. Inclusion of person's name is not required for a mark.

Question 1(b) - Credit should be given for attempts that demonstrate understanding of the brief.

Examiner comments

Question 1(a) – This question required candidates to evidence that they had understood the information about the staff of the marketing team outlined in the insert; most candidates were fully able to give answers, such as the qualifications and experience of the team, to successfully answer the question.

Question 1(b) – Again, this question tested candidates' understanding of the brief set and Raven Cinema's requirements; there were very few unsuccessful answers with most candidates able to provide a requirement, such as the deadline date for the promotional video, and explain the impact of this.

5

Explain how Ismail might use different project management tools to help him plan the of the promotional materials.	creation
 Points that may be covered. Ismail might use: Spreadsheets to create an overall Gantt chart so that the team understand deadlines. Project management software so that changes to documents made by team members can be tracked by him. Production schedules/work plans can be used for each of the products being produced, so he can micro manage the activities for the individual products. A call sheet or daily planner so that he can track the equipment, resources and personnel being used for each task. 	
 SWOT analysis for initial planning. 'Blue Sky Thinking' as a means of initial planning. 	

Mark scheme guidance

Read answer as a whole and then award marks.

Level 3 (6-8 marks)

There is an excellent discussion that covers the different project management tools that Ismail might use part of planning the specific brief. The way in which the tools might be used will be explained fully.

Level 2 (3-5 marks)

There is a good discussion that covers the different project management tools that Ismail might use part of planning the specific brief. The way in which the tools might be used may not always be explained fully.

Level 1 (1-2 marks)

The answer may only be a basic description the project management tools that Ismail might use to plan the brief. The answer will feature few, if any, suggestions about the way the tools are used.

6

0 marks for responses not worthy of credit

Examiner comments

This question required candidates to use their knowledge and understanding about what project management tools Ismail, as project manager, could use. The most successful answers gave correct tools, such as online calendars and Gantt charts, and explained why these would be useful for the specific brief in terms of planning the project as a whole. Less successful responses saw moodboards and mindmaps given as answers both of which are not project management tools.

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3	(a)	Identify and explain two health and safety issues that need to be considered when creating the promotional video.	
		One mark per issue, two marks per suitable expansion e.g.: • A risk assessment needs completing for the locations (1) to check if the venues and outdoor areas are safe (1) to prevent harm to the film personnel (1) • Power supplied needs to be checked when completing a recce (1) so that any cables will not cause a trip hazard (1) and equipment can be positioned safely(1)	
		2	
			[6]
	(b)	Identify one legal issue which might be relevant when planning the use of assets for promotional brochure.	:he
		 One mark from e.g.: Images sourced online may be subject to copyright law (1) Any actors or models used will need a release form (1) 	

Mark scheme guidance

Question 3(a) – Maximum three marks per health and safety issue identified.

Question 3(b) – Candidates may refer to other production work they have completed to explain their example.

Examiner comments

Question 3(a) – This tested candidates' knowledge of health and safety and most candidates had clearly been well prepared in this area in being able to cite potential risks at the stages of production and post-production. Candidates' ability, however, to explain their stated issue was weaker.

Question 3(b) – Most candidates were able to give a correct answer for a relevant correct legal issue for consideration of use of assets with most answers citing Data Protection or Copyright. Very few misinterpreted this for an 'ethical' question.

4	Michelle has been thinking about how Raven could use the promotional video and/or brochure to generate further revenue for the company.
	Identify two potential revenue streams that could be explored and explain why these would be suitable.
	One mark for the revenue source identified, two marks for suitable expansion e.g.: • Sponsorship from local businesses (1) allows for links between companies to be made (1) and offers exposure for the sponsor too for audiences (1). • The brochure may feature advertisements or special offers (1) from linked businesses such as film download websites (1) which will reach a captive yet wide market (1).
	2
	[6]

Mark scheme guidance

Credit should be given for a range of creative potential sources of revenue. For example, this may include use of pop up advertising and banners. Maximum three marks per revenue source identified.

Examiner comments

Revenue streams were inventive and explained well; candidates gave a range of suggestions from corporate advertising and social media offers. The most successful answers applied synoptic key concepts such as crowdfunding and above and below the line advertising methods.

9

 Differer 	k for the reason identified, two marks for suitable expansion e.g.: ent ages have different interests (1) which means it may lack a specific styled therefore fails to attract attention or have a USP (1).	e
A range	ge of actors/models will be needed (1) which will push budgets up (1) and onger to organise (1).	d
2		
2		
2		
2		

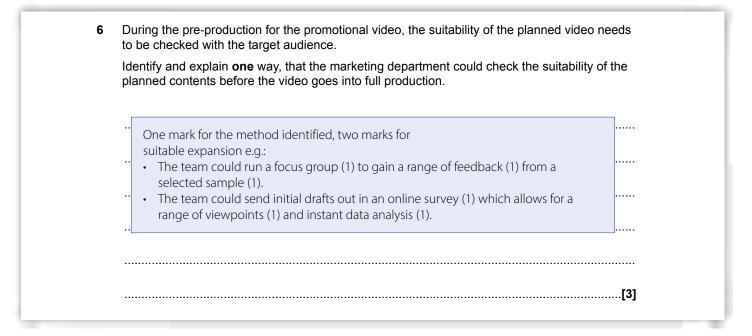
Mark scheme guidance

Maximum three marks for each reason identified.

Examiner comments

Again, candidates were well prepared in understanding different target audience requirements. Candidates were able to give potential problems of having a wider target audience from use of language used on the materials and how the visuals used might be inappropriate when targeting younger audience members.

10



Mark scheme guidance

This question is synoptic content link to Unit 1 (LO5).

Examiner comments

Candidates, were fully able to demonstrate knowledge of methods of how the marketing team could gain audience feedback on their ideas, such as focus groups and online questionnaires.

11

Identify one activity that David will need to carry out and one activity that Michelle veneed to carry out and explain the importance of each. David One mark for the activity identified, two marks for suitable expansion e.g. David needs to plan what images will be used on the brochure (1) so that each of the new services are shown visually (1) and suitable assets can be sourced or created (1).
David needs to plan what images will be used on the brochure (1) so that each of the new services are shown visually (1) and suitable
Michelle One mark for the activity identified, two marks for suitable expansion e.g. Michelle needs to design the layout of the brochure (1) by drawing a flat plan (1) so the house style is clear at the design stage.
Explain how during your placement, you could help David or Michelle carry out one activities above. One mark for how the candidate would help, two mark for the suitable expansion.
 Three marks max e.g.: Helping David source the images by looking on Creative Commons websites (1) to cut down the production costs (1) because models and actors will not need to be paid to be in a photoshoot (1) Helping Michelle draw a flat plan by completing a rough draft on digital softwar (1) so that colour scheme is clear (1) and sample text can be manipulated to show relevant sizing needed (1)

12

Mark scheme guidance

Question 7(a) – An activity for both David and Michelle **must** be given for maximum marks.

Question 7(b) – There will be a range of responses based on the activity chosen.

Examiner comments

Question 7(a) – This question asked candidates to demonstrate their knowledge about the different job roles based on the case study. Most candidates were able to demonstrate they had read the insert and that the understood the different roles David and Michelle had in terms of planning the video. The best answers gave explanation about why elements of their job were important, such as Michelle contacting the press and printers.

Question 7(b) – This question required candidates to discuss how they might be able to help David or Michelle with one of their task. The best answers engaged with the vocational nature of planning tasks and how they could help the team. For example, answers which referenced research skills in order so that the team members could focus on other tasks were successful.

13

8 You have been asked by David to create a visualisation diagram for one of the new services that will be in the brochure.

In the space provided, create the first draft of one of the brochure pages providing information about one of the new services on offer.

Marks will be awarded for:

- content
- fitness for purpose
- use of annotations and notes to justify your decisions.

Content (max 3 marks) e.g.:

- Images of the service (e.g. groups of students, equipment) (1)
- Title of activity (1)
- Space for text, design of text boxes (1)

Fitness for purpose (max 3 marks) e.g.:

- Information relates to a specific service from brief (1)
- Layout is relevant for a print based product (e.g. position of title at top, images with captions) (1)
- Draft can be followed by the designer (Michelle) (1)

Annotations to justify decisions (max 4 marks) e.g.:

- Justification against audience requirements (1)
- Justifications against specific brief (1)
- Annotations to clearly demonstrate purpose of content choices (1)
- Annotations clearly demonstrate understanding of print conventions (e.g. house style)

14

[10]

Mark scheme guidance

The question is about the creation of the pre-production document.

Main focus is the ability to create a suitable document for the development of one page of the brochure so that it meets the client brief.

Examiner comments

This required candidates to draw a visualisation diagram for one of the new services. Good responses demonstrated clear understanding of print layout conventions and target audience requirements; there were clear responses that showed appropriate imagery and inventive blurb. Less successful answers were those that had no annotation to explain responses, or those that had simply drawn a mindmap and therefore misunderstood the task.

15

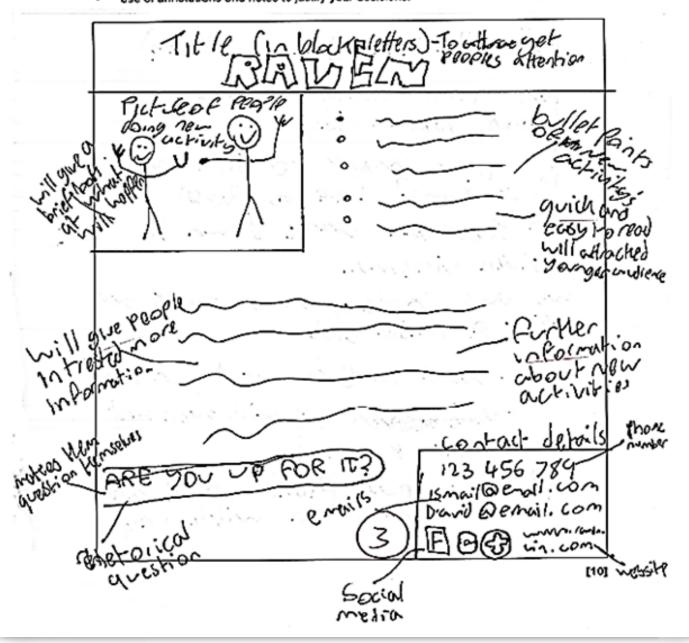
Question 8 – low level answer

8 You have been asked by David to create a visualisation diagram for one of the new services that will be in the brochure.

In the space provided, create the first draft of one of the brochure pages providing information about one of the new services on offer.

Marks will be awarded for:

- content
- fitness for purpose
- use of annotations and notes to justify your decisions.



The purpose of the task was to create a visualisation diagram for one of the brochure pages to advertise a specific service. This is a low level answer gaining three out of ten marks because the candidate failed to detail the service they were advertising and any choice of images and layout made did not have justification in terms of audience or brief. The three marks came from understanding print layout conventions (title at top), use of contact information (1), choice of picture (1). The answer could be a medium level answer if the candidate gave an example of a service Raven could offer and the annotations reflected the audience and brief set.

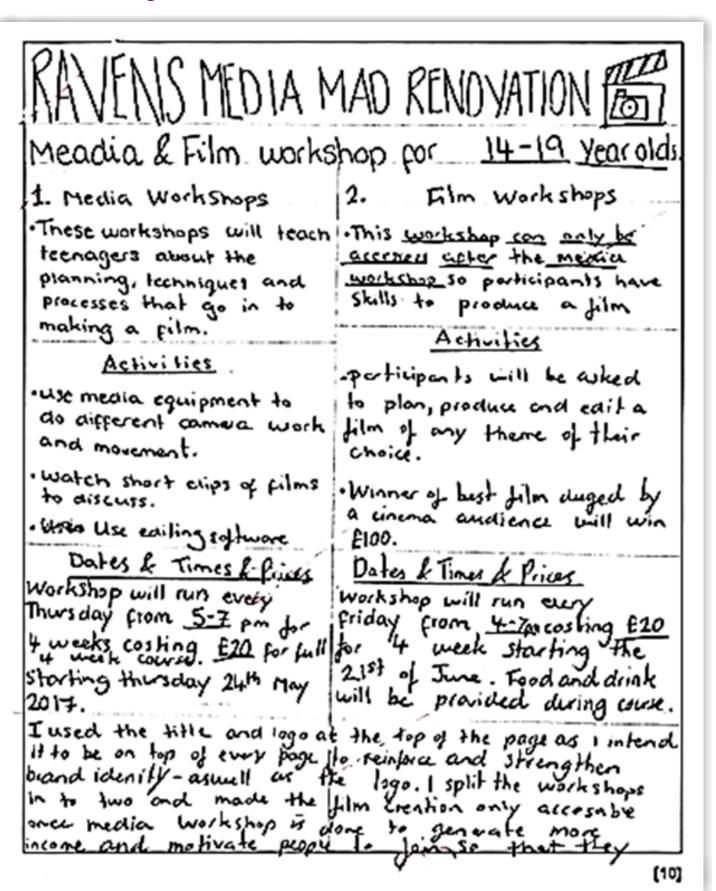
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Question 8 – medium level answer

	Key Word /Message	
	fim club now offers a new work meet new friends and discuss or y an you're forwards films	
The Rowen	frim club now offers a new work	50000
Jun cus	, meet new friends and discuss or	7 ₂₀ .
- Crus	y au you're souomite films	
7	What 17	
fior time	Time?	
Go?	7:30 Tues	
Free cinema	where? 2 = 2	
Pass	The raven of the saven	
	cirema & & &	
an bacentin	where and	
Incontive anena	When the firm circle discussing	
you	Cho will firms	
	When the firm circle discussing the be. Can pic off whom the firm	
	15	
***************************************	***************************************	

This is a medium level answer gaining five marks out of ten marks because the candidate gave a relevant service and showed some understanding of print page layout. Basic annotations to justify choices were provided in terms of the service (Film Club) and relevant choice of image (film audiences in a circle). The answer could be a high level answer if the candidate had provided further items that could be on the page (contact details/booking details) and the annotations reflected the audience to greater extent and brief set (could have discussed house style and reasons for this).

Question 8 – high level answer



20

This is a high level answer gaining nine marks out of ten marks because the candidate gave a fully relevant service (workshops for 14-19 year olds), demonstrated understanding of print page layout and provide thorough annotations based on target audience and choice for advert content that related directly to the brief. Details such as price, date and refreshments were also included in the visualisation diagram to demonstrate that the candidate had thought fully about the requirements of the question.

9 The promotional video needs to be created. David and Michelle have asked you to help them write the script for this.

In the space provided, create a draft script for the first 20 seconds of the video, taking the client requirements into consideration.

Marks will be awarded for:

- content
- layout
- fitness for purpose

Content (max 4 marks) e.g.:

- Appropriate dialogue and voiceover (e.g. use of Raven Cinema and new services) (1)
- Character/speaker names
- Intonation of dialogue/voiceover (1)
- Synopsis (e.g. purpose of the promotional video and understanding of location) (1)
- Editing information (1)
- Use of sound (1)
- SFX annotation (1)

Layout (max 2 marks) e.g.:

- Script follows industry layout conventions (1)
- Use of capitalisation and abbreviations to demonstrate full understanding (1)

Fitness for purpose (max 4 marks) e.g.:

- Chronological structure of first 20 seconds (1)
- Relevant to the brief (1)
- Relevant to audience requirements (e.g. audience will be able to understand the message) (1)

22

• Content choices follow audio-visual conventions (1)

[10]

Mark scheme guidance

The question is about the creation of the pre-production document.

Main focus is the ability to create a suitable script that would be suitable for use for the first 20 seconds of the promotional video.

Timings should be included on the script to show understanding of chronological order of dialogue.

Examiner comments

As suggested in the general comments this question saw some of the weakest responses on the paper. Whilst some candidates clearly attempted to write content that was appropriate for the brief many candidates had not been sufficiently guided on the format or conventions of professional scripts. Some neglected the requirements of the question in terms of considering the timing element of the set question.

23

Question 9 – low level answer

Script one Copening scene) Now Now Scene Of the Promotionate Promotionate Actus 1: Do you want a firm chop at the is you rocal cinema?
Actor 2: 1 wish! Actor 2: Loci ! how much and when? Actor 2: Coci ! how much and when?
Actor 1: 115 free of Charge and every Tuesday our 7:30 Actor 2: Cant waie!
Messifix when do

The purpose of the task was to create a script for the promotional video. This is a low level answer gaining three out of ten marks because the candidate failed to show that they understood the format of a script. Only very minimal justifications in terms of choice of content were made. The three marks came from two bits of information that reflected the brief (2) (title at top), and that two people were speaking (1). The answer could be a medium level answer if the candidate had addressed the 20 second timescale, gave script format annotations and/or provided justification of these in relation to the brief.

Question 9 – medium level answer

Scipt for premohonal	
Video	
Tells , EXT: 7:00 pm	
Danid and Sun setting what the shot will include	
that this Description: a shot of an evening - Action shot will sky followed by a happy family a size is	s; what is going
be filmed walking in the Ginema.	e shot
outside.	CIT TO
(exterior)	CUT TO:
ad 7pm	Channar
INT: 7:05 pm	Change of Shot:
Shot is Inside a film screening - what the shot will show to	
Citto Description: Shot of the happy awards	e
inside family taking Jeats	
the actions portrayed in shot	
Grema achais per rios as in	CUTTO:
Description: shot of an audience,	7
watching to have and have Not	Change of
	ecific Shot
I C. I	n and
VOICE OVER . Ad	tions to show
This current film an	independent
	lm screening and
Voicearer must warrang with	specific time of
Liumphiceu and Lundin	Hefilm being
	shown in shot
screening with gour friench !!	
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	[10

This is a medium level answer gaining five out of ten marks because the candidate demonstrated that they understood the format of a script with suitable annotations (EXT/INT). Only very minimal justifications in terms of choice of content were made. Content was appropriate in terms of promoting a new film. The answer could be a high level answer if the candidate had addressed the 20 second timescale and provided justification of ideas for content in relation to why choices were made and the audience.

Question 9 – high level answer

clip 1: Annumation of the company logo hteolours Uncomperating coror scheme. (what unumdation (10 5 sec) zoom whon wood. -voice over: "Breif unformation about iva combaviu as the clip whi clip 2: (2 sec) tootage of the cinemas clip 3:(2 sec) fourage of the bor (in use). iction equipment mul clip 5: (3 sec) to cologe of the building it topsage of the wear over grands benefous to be placement eason of the new services about we curemas current film auptilisses) poorcife of local schools. clips (3sec) tootage of children 14-19 wormy in groups. oupq: (2 sec) more arinimated too lage of Ouplo (usec) Unformation onen as phone mumber and website. [10]

28

This is a high level answer gaining eight out of ten marks because the candidate clearly demonstrated that they understood the format of a script and met the question criteria of addressing the 20 second timeframe. Content was appropriate in terms of promoting a new film and as varied in choice. Specific content in relation to the product being a promotional video was also considered (use of logos in the video, use of sound).

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10* The promotional video will need a storyboard creating before production can begin. Evaluate the effectiveness of using a storyboard as part of the planning process for the promotional video. [16] The following points may be covered: Storyboards provide key information about written scene content (e.g. action, location). • Storyboards provide key information about drawn scene content (e.g. shot types such as close up, long shot). Storyboards can be used to demonstrate camera movements and therefore are useful to the film crew. • Storyboards are a good way of demonstrating ideas to get feedback on running order and they are adaptable and can be developed. • Storyboards can be used to demonstrate key scenes and the editing techniques · between them. • May not always be useful for all involved in production process such as the actors where a script would be more relevant. • If the storyboard is not annotated according to convention, then it may not be useable or fit for purpose. • Ideas on storyboards will not take into consideration health and safety risks of filming a drawn scene/shot so all content may not be achievable.

Mark scheme guidance

Level 4 12-16 marks

An **excellent** evaluation about the effective use of storyboards to aid the production of a promotional video. A wide range of **wholly appropriate** storyboard techniques and uses will be covered using context based examples to **fully justify** the points made. Specialist terms will be used correctly and appropriately. There will be few, if any, errors in grammar, punctuation and spelling.

Level 3 8–11 marks

A **good** evaluation about the use of storyboards to aid the production of a promotional video. Storyboard techniques and uses are **context-based, appropriate and sometimes justified**. There will be some errors of spelling, punctuation and grammar but these are unlikely to be intrusive or obscure meaning.

Level 24-7 marks

A **basic** evaluation about the use of storyboards to support the production of a promotional video. Storyboard techniques and uses are **mostly appropriate and linked to the context**. There are likely to be some errors of spelling, punctuation and grammar of which some may be noticeable and intrusive.

Level 1 1-3 marks

Limited understanding of the use of storyboards is demonstrated. The examples used are sometimes appropriate and may be general and not linked to the context

0 – no response or no response worthy of credit.

Examiner comments

It was pleasing to see that some centres had prepared candidates well in understanding both the content and strengths of using a storyboard for audio-visual production and many candidates were able to provide justification of using storyboards for the promotional video in relation to the specific Raven Cinema brief. However the final question on the paper requires learners to evaluate planning documents and pre-production methods and unfortunately, as suggested in the general comments, candidates were not always able to discuss the limitations of using a storyboard (e.g. no dialogue, drawings not always clear, lack of specific set information) for a set brief. Better responses discussed why documents such as scripts, recces and call sheets would have been needed as part of planning a successful promotional video.

Question 10 – low level answer

Handw Catherages eworld broadmore A
will be happening. It contains camera
ongles, this will allow an easy and
quick setup of the setting as it's both
Quick Setup of the Setting as it's par already been visualised. Another thing it contains is
Another thing it contains is
duration, meaning the director Anoma
Whats happening at Each time. It'll also
Ecep oconsistativy when filming.
Of Stary abounds it allows you to know
What will be said, when.
us of Fed broad prote so price
effective may to you out petone going
the production as it is shows tethe product
exactly sow its intended to be.

This question required candidates to show their understanding about the effectiveness of using a storyboard for the planning of a promotional video. This is a low level answer because there was no debate given that discussed the pros and cons of using a storyboard. The individual candidate at the centre showed some of understanding about why a storyboard was needed. Four basic points were made but with no justification, therefore four marks were awarded. It would have been a medium level answer if debate and/or justification of points were discussed.

Question 10 – medium level answer

A stemploand is effective to as part of the planning provers for the promotional video as it gives a insign of what the video will show on ellestrations This is advantageous as it lets the production team Know what the vision of a the video is so then can follow the it. However, this is also a disadvastage as storyboards are only successful it illustrations are defailed and clear Otherwise, this will confuse energone and impost the production team. Storybourds also stocaintena contain detailed description and assorbious about a shot such as shottage, camera angle, actions, ext. Thisis It is bereficial to the production team to be this detailed as it enner no mistakes or any faults during production as anotations are clear and concine. Howar On the other hand, this can be a discolvantage to the production team as if there is there are no other alternatives it the there are any constraints during production. Because ... Stonyboardor are sa specific, it will be lander be change a few things if constraints to occur. Stonyboards are beneficial and effective to an zurlier a production team as it given them a clear

understanding of how a the nideo will be filmed,
Assex by step by step whole of the promotional nice on
This makes the camera operator aware of the mixion
of the promotional mideo. However, Storyboands can
also be a disadvantage to a the production team,
such as camera operator, septen set designers,
and directors as it can corneting be misused or
forgatten about, leading the production beam to
Strang away from the stongboards wisien.

This is a medium level answer because there was some debate given that discussed the pros and cons of using a storyboard. The individual candidate at the centre showed some of understanding about why a storyboard was needed and discussed basic advantages and disadvantages as justification. Four points were made but with such justification, therefore eight marks were awarded. It would have been a high level answer if the answer had been longer and made more specific points about the effectiveness of storyboards (e.g. suggestion of other pre-production documents that are also needed for video production).

35

Question 10 – high level answer

A storyboardit er planning document which compaines.
often us in order to crewe a visual pantor
thecic promotional videas. They may asso to chale
Shot types one areation which helps her composes
manage abac dure it will especially help the
marketing tem. Co. Rosen as weis sidea con be no
langer than 6 minuss.

A boneft of a storyboard house be mat it
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word the witten in hear tire, this became ment
headthe wideo will look like This terrore meal
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was are a second and a second and a second are a second as a secon
that the term can make thought or their compay
that the term can make charges or informe the ideas to as to the are the promotions like or their company
that the term can make charges or informe the ideas to as to the are the promotions like or their company It is also useful as it eften contains short that the ord charten therefore they see about to determine as
to when considers they will need for the activity
to the control of the production of the producti
that the team can make charges or innorme the company. So as the create the pronothing like for their company. It is also useful as it eften contains short their sold. Charles therefore they are object to determine as the whole new creat they will need for the according production of the side which will allow them to meet.
the store team can make knowned or innormed and it is also useful as it extenses to determine as the store that the promotion in the committee of the store of th

it may take:
However, a drawback of storyboards is that they have.
up total of precious time and reproduction may be able
to be used elemers. The team have been given a
deading and need to have the promotional victed dane
by the end of July haverone they need to we their time
wisely. Other which like the project management and
consentComeetcnay.haspicioniyc.endocumonylite
Story boards Meretera it seems and hory boards could
be deemed as an inecessory waste of lime. Especially
as the slorgocorde hand need to be for a lideo shich
is almost 6 hindes long and will therefore be extremely
time consuming.
Some may orge mad instead or using steryboards. it
was be our more efficient and simple is them used

10 commed) shooting scripts instead. The scenes are
Still set on creaty and we could thill determine as
tobctshottypes he would need and now long the
scener will be juk was har be be six al experiment
SlacyboardsprovideThe ercreLouiditbeeasier
less time concurring to use stracting script the early
In carcular, I do believe that storyboards are
effective and entirely necessary when creating promotors.
wicher provide a what the sod arem you to
Good quality products and this meet the deadline set
betimecansuminginsumeci.ocum.ancebidbey
we definitely reference and now regulating help when
panning for promational mountain

This is a high level answer because there was clear debate that discussed the pros and cons of using a storyboard against other preproduction documentation. The individual candidate at the centre showed understanding about why a storyboard was needed and discussed advantages and disadvantages as justification and argument to expand on points. A range of points were made about why storyboards are required and the answer was fluent and well written.





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